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ECONOMICS OF PHOSPHORUS RECOVERY

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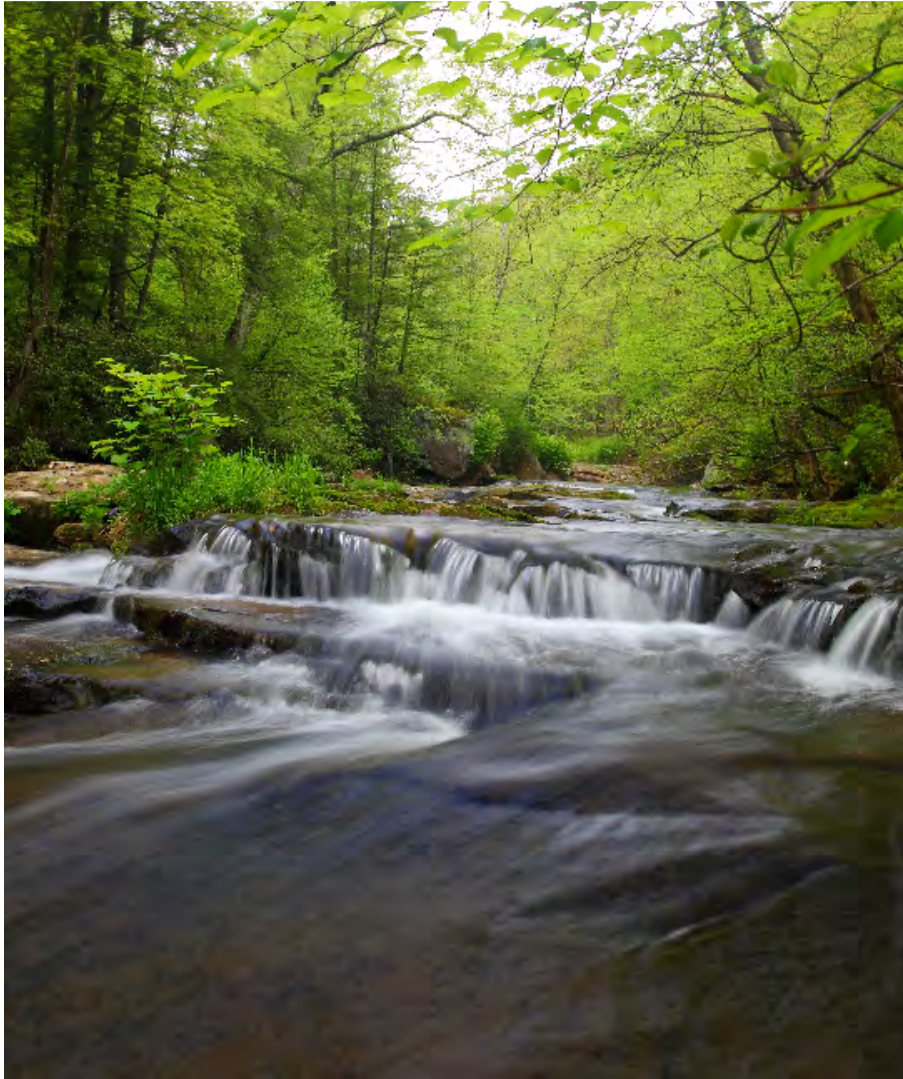
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INTRODUCTION

- Environmental Science – Stockton State College
- Environmental Engineering – Penn State, Lehigh, Utah
- **Technology-Driven Engineer**
- Environmental Engineering – Gent University, Belgium
- **Economics ruined engineering career**





- 01 **Phosphorus and Drivers**
- 02 **The Bet**
- 03 **Commodity Production**
- 04 **Technology Change**
- 05 **HRSD Economics**
- 06 **Conclusions**



01

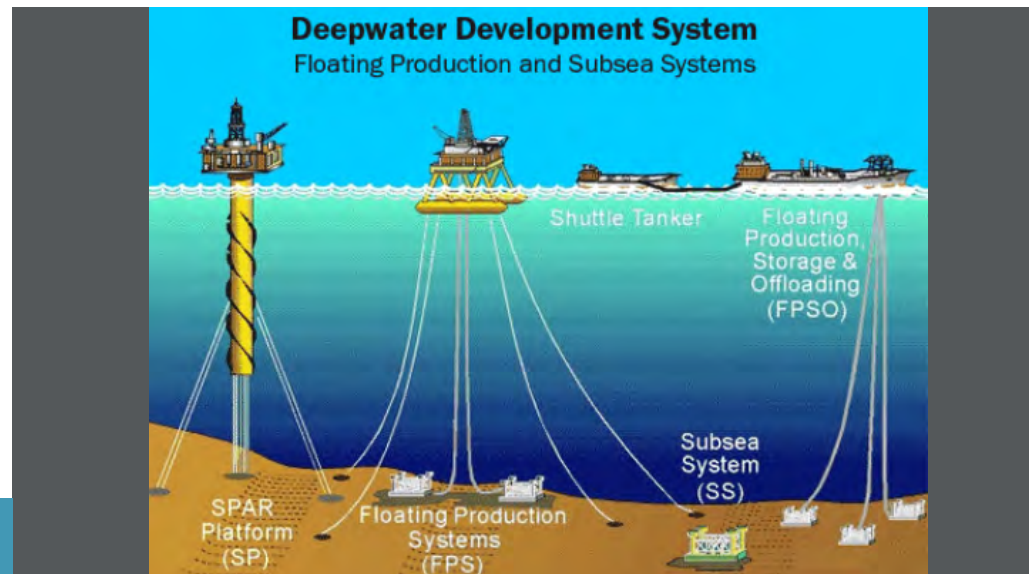
PHOSPHORUS AND DRIVERS

PHOSPHORUS

- Essential to life...yada yada
- Production – 158 Mt/yr (USGS)
- Reserves - 16,000 Mt (USGS 2010)
- Reserves – 60,000 Mt (IFDC)
- Resources – 290,000 Mt (IFDC)

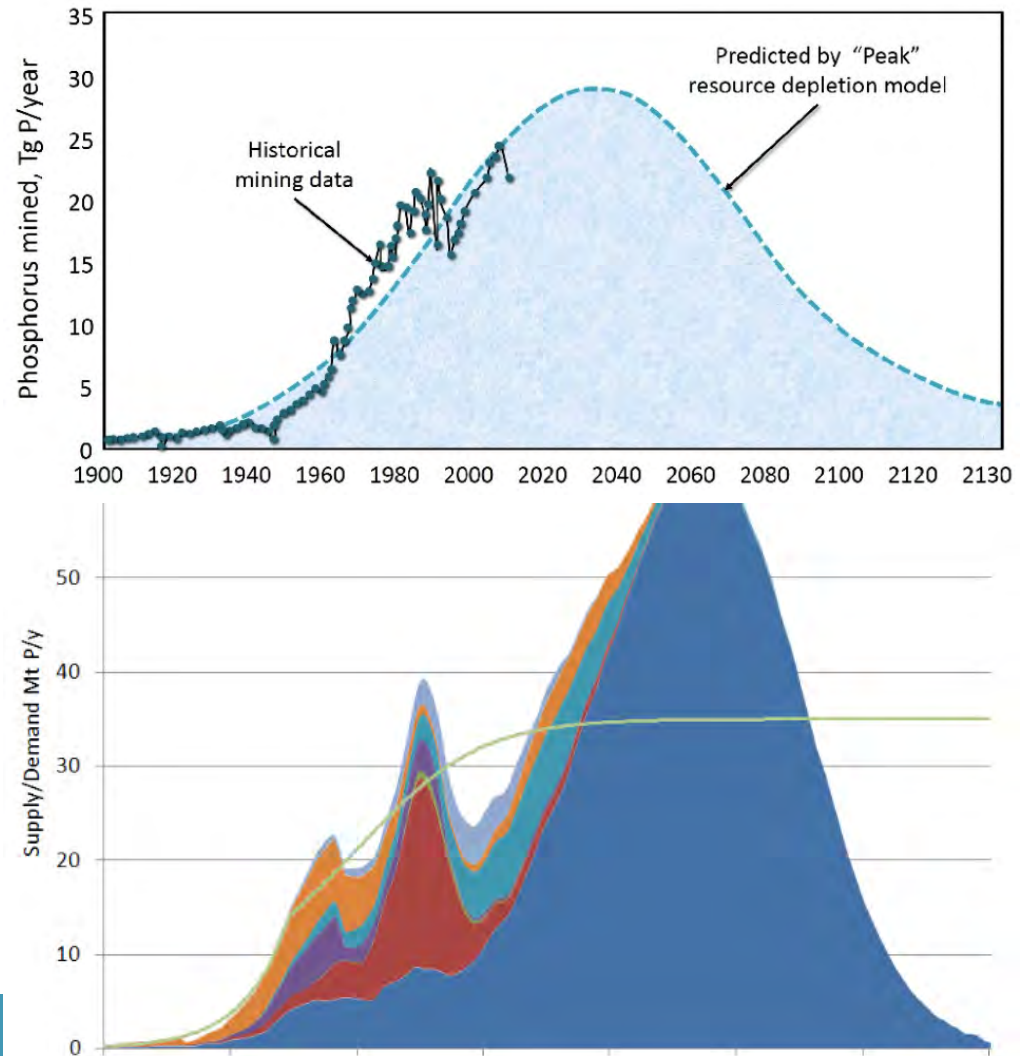
- Technology and Price convert Resources into Reserves in time.

- Why prospect for 300 years in future?



PEAK PHOSPHORUS

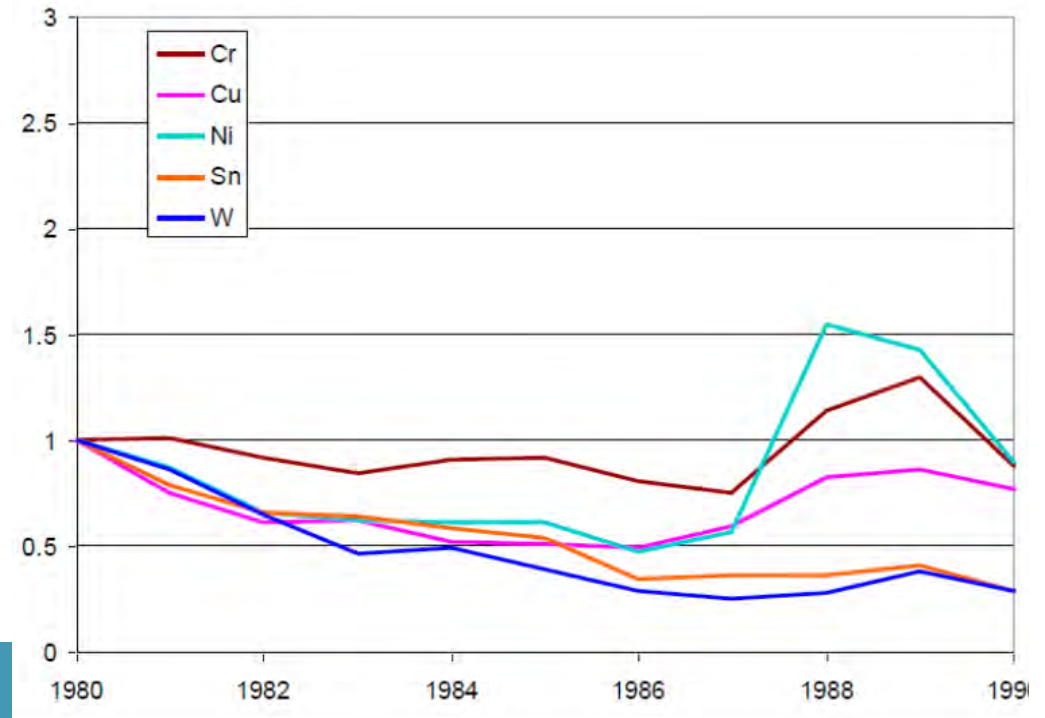
- Same concept as peak oil – we are soon going to reach a supply-side plateau.
- Peak oil will occur – but likely due to reduced demand as renewable sources become available at lower price (without subsidies).
- Will something similar happen for P? P has no substitute – or does it?



02 THE BET

SIMON-EHRLICH WAGER

- Ehrlich – Malthusian Stanford ecologist. *Author of Population Bomb.*
- Simon – Business Professor at Maryland
- Bet whether a basket of commodity metals would increase or decrease in real dollars over the 1980s decade.

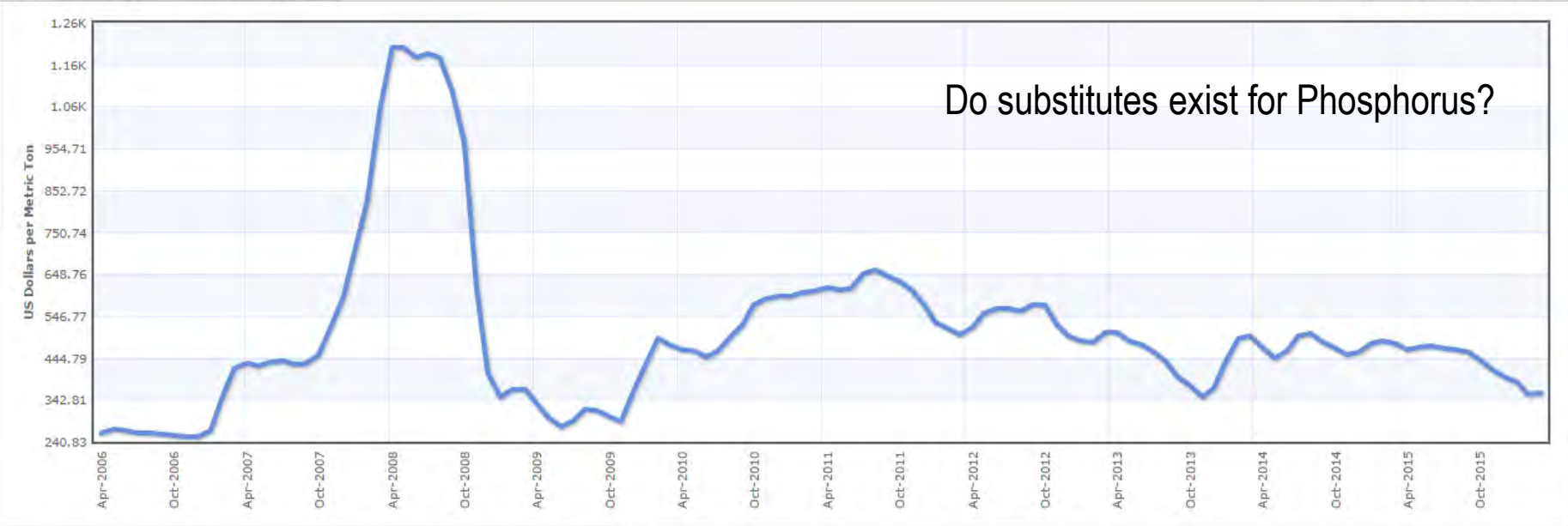


DIAMMONIAUM PHOSPHATE PRICE

DAP fertilizer Monthly Price - US Dollars per Metric Ton

Range 6m 1y 5y 10y 15y 20y 25y 30y

Apr 2006 - Mar 2016: 99.250 (38.06 %)



Do substitutes exist for Phosphorus?

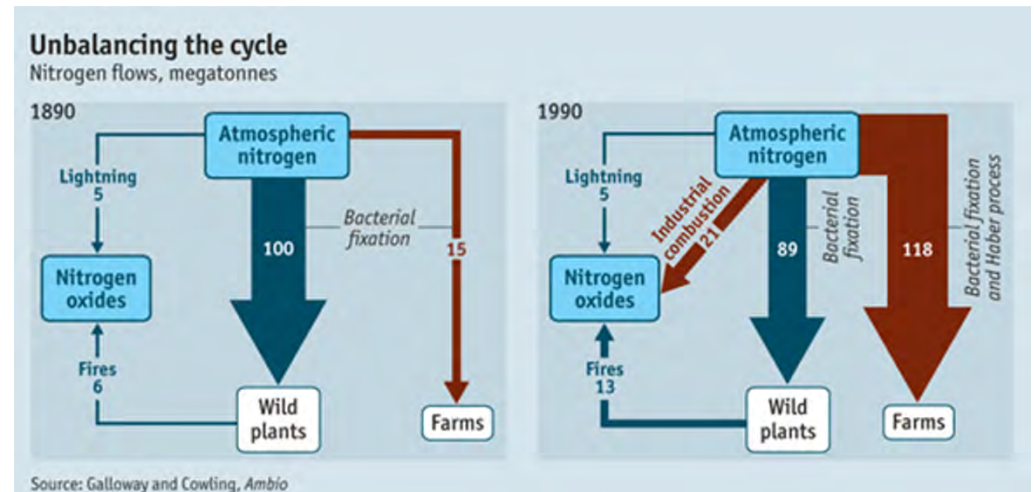
Description: DAP (diammonium phosphate), standard size, bulk, spot, f.o.b. US Gulf

03

COMMODITY PRODUCTION

WWTPS COMPETE WITH COMMODITY PRODUCERS

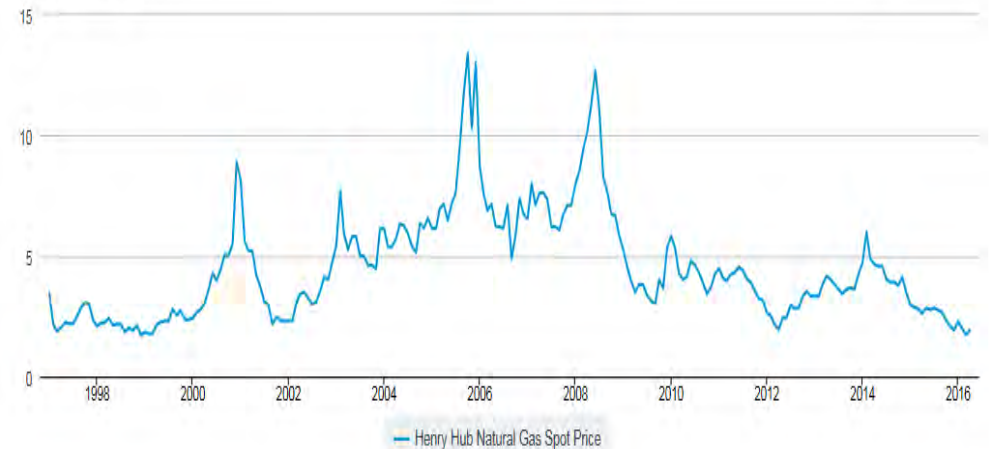
- Nitrogen – ammonia (HB)
- Phosphorus – MAP (Mining)
- Energy – Methane or Electricity (Fracking, Power, Solar)
- More unit capital required due to limited economy of scale



Henry Hub Natural Gas Spot Price

DOWNLOAD

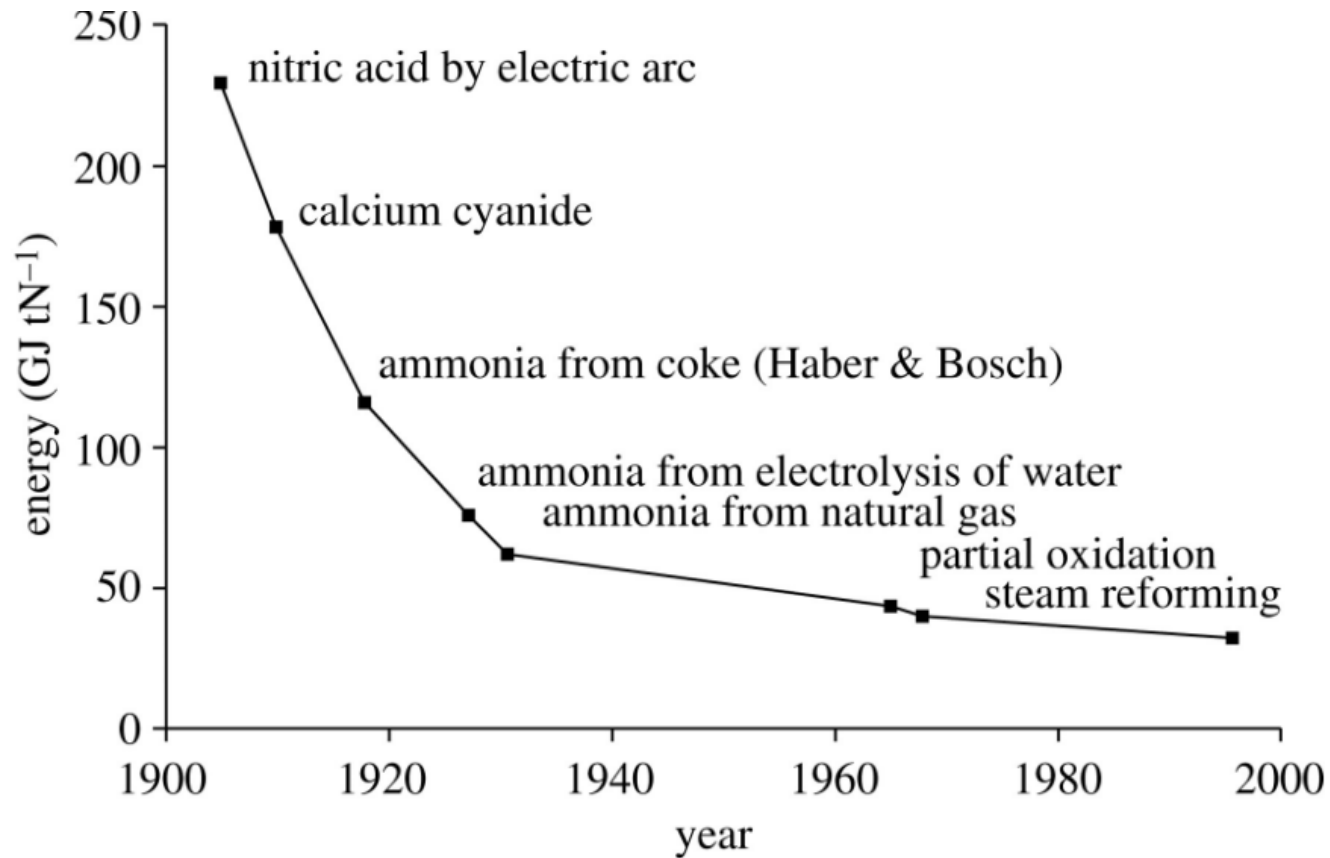
Dollars per Million Btu



03

TECHNOLOGY CHANGE

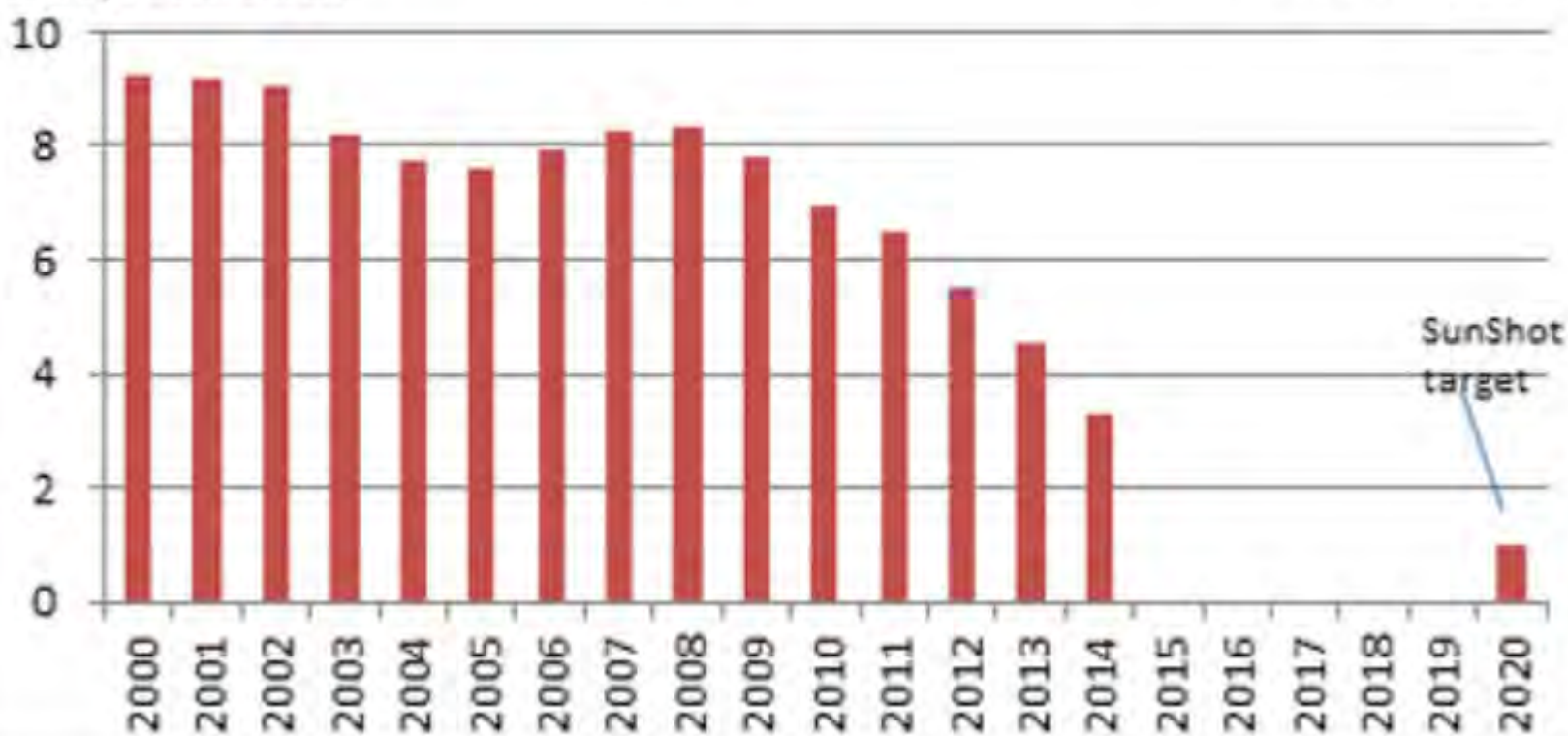
ENERGY REQUIRED FOR N FIXATION



Average US installed solar power costs, \$/ watt, by year, 2000-2014, compared with 2020 SunShot target

Source: NREL

average cost, \$/watt



Unsubsidized Levelized Cost of Energy Comparison

Certain Alternative Energy generation technologies are cost-competitive with conventional generation technologies under some scenarios; such observation does not take into account potential social and environmental externalities (e.g., social costs of distributed generation, environmental consequences of certain conventional generation technologies, etc.) or reliability-related considerations (e.g., transmission and back-up generation costs associated with certain Alternative Energy generation technologies)



Engineering phosphorus metabolism in plants to produce a dual fertilization and weed control system

Damar Lizbeth López-Arredondo & Luis Herrera-Estrella

[Affiliations](#) | [Contributions](#) | [Corresponding author](#)

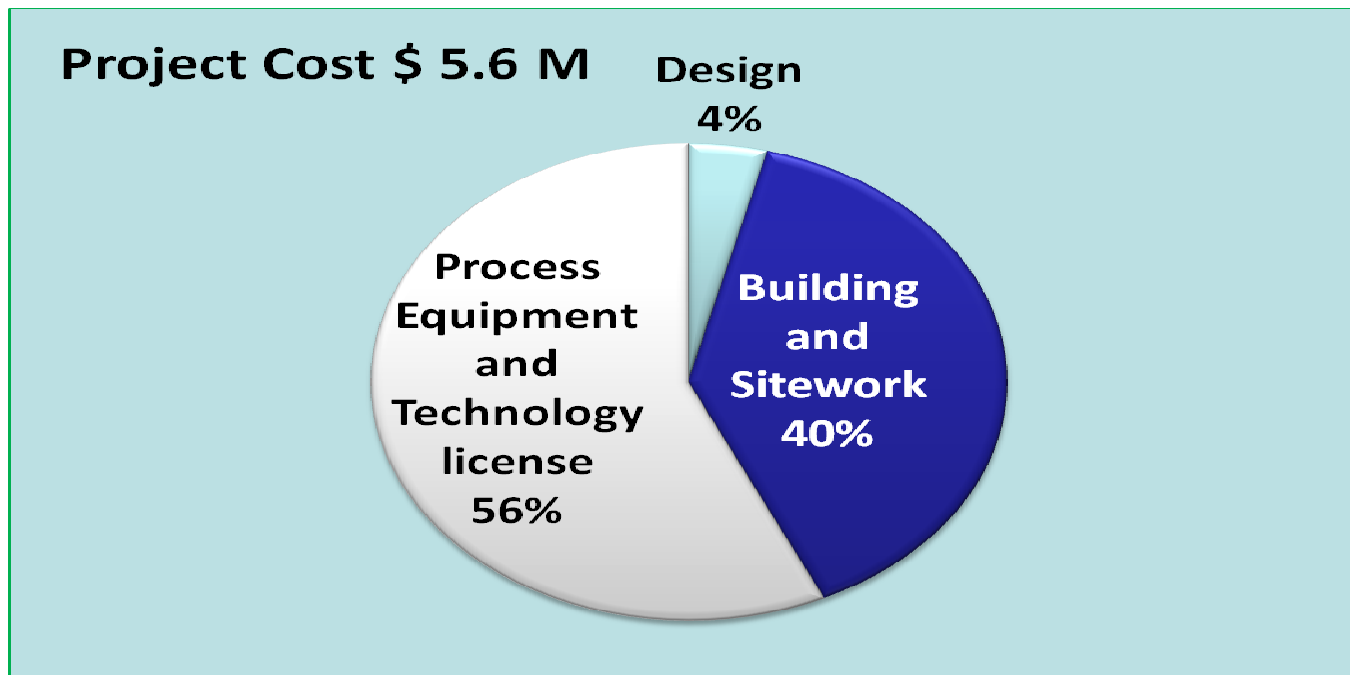
Nature Biotechnology **30**, 889–893 (2012) | doi:10.1038/nbt.2346

Received 07 May 2012 | Accepted 01 August 2012 | Published online 26 August 2012



04 HRSD NANSEMOND PLANT

Struvite Facility Cost



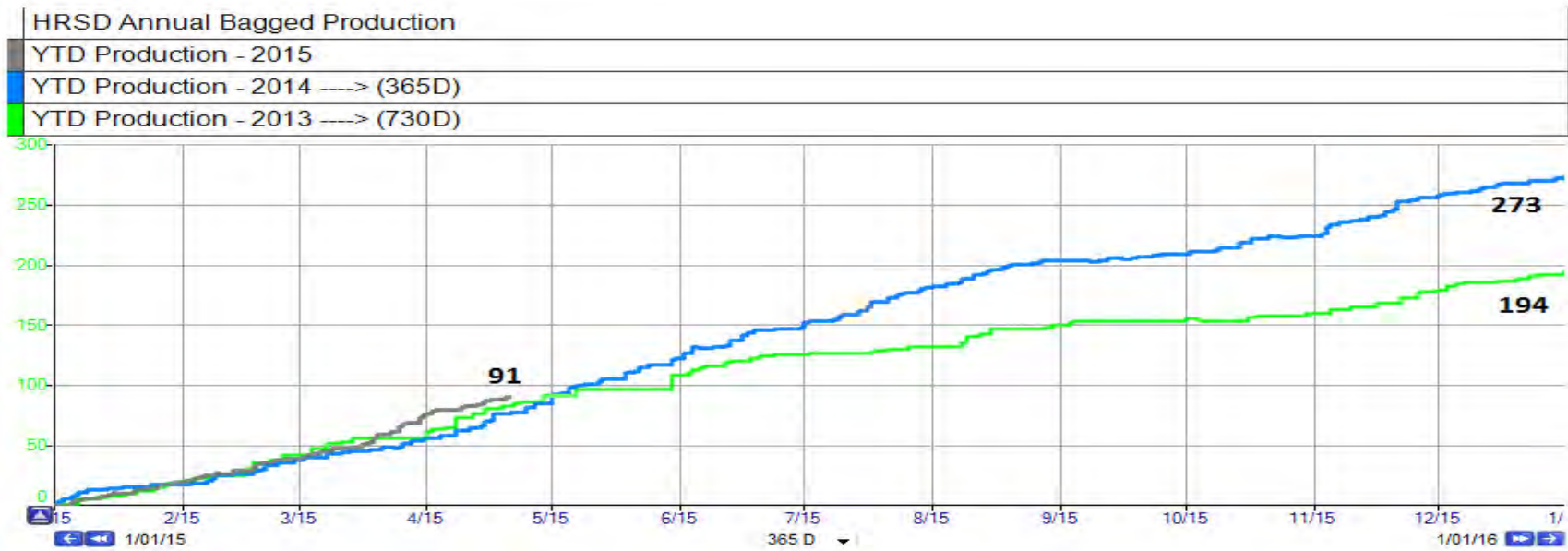
COST REVIEW

	Option 1 Side Stream Treatment Cost Estimate	Option 2 Original Ostara Cost Estimate	Ostara CY 2013 Actual Costs	Ostara CY 2014 Projected Costs
Product Sales		165,000	65,300	111,900
Annual Operating Costs	(514,300)	(88,800)	(141,900)	(136,600)
Annual Debt Service*		(425,300)	(425,300)	(425,300)
Net Annual Operating Costs**	(559,000)	(349,100)	(601,900)	(400,000)

* Sunk costs for Side Stream option

** Side Stream Net Annual Operating Costs adjusted to 2013 \$

PRODUCT PRODUCTION/SALES



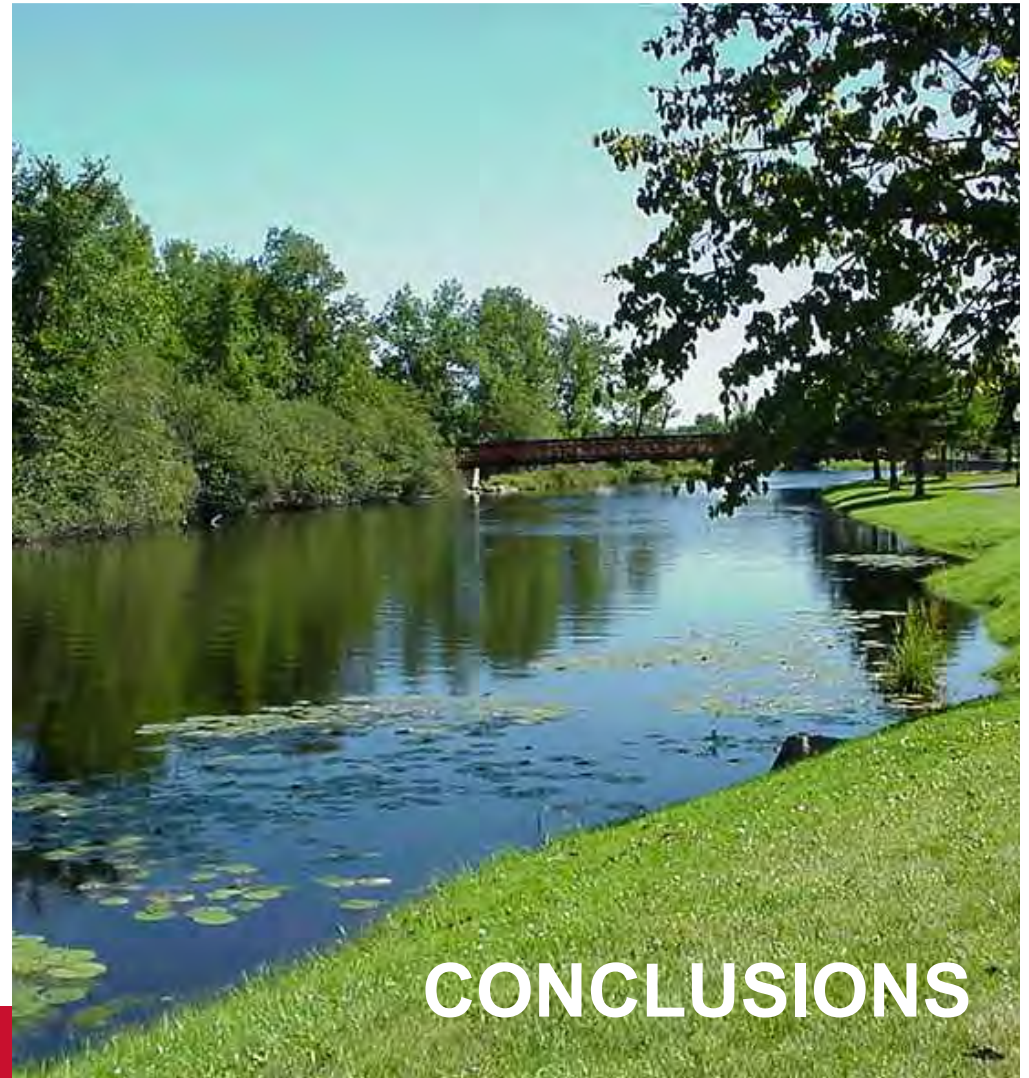
C. Bott - HRSD

HRSD AND OSTARA'S AGREEMENT

- 10-year contract with Ostarra to purchase all product produced at the facility with increases to purchase price based on the CPI. **KEY**
- HRSD compensated for labor, materials and operating costs.
- Ostarra provided the equipment and process oversight.
- HRSD retains ownership of the building and equipment after contract expires.
- Ostarra markets and distributes the fertilizer product under the name as CrystalGreen™. HRSD's name is not used on any packaging.

05 CONCLUSIONS

- 1 Peak P may be demand side driven as efficiencies are found.
- 2 Does S-E wager apply to P?
- 3 HRSD driver = least expensive P removal technology.
- 4 Ostara at HRSD cost \$5.6 M and costing \$0.5 M/yr to operate (including debt).
- 5 Will sunken capital pan out compared to higher operating cost of sidestream?



CONCLUSIONS



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